

Investors lounge

@ICE'19 Vienna

08 – 09/11/2019

Marx Halle

1030 Vienna



B2B

The future of the charter industry
is fueled by investors and charter
management, gathering at ICE'19.





International Charter Expo – the center of global yacht charter

There is no place on the planet where an investor, private or corporate, can find all the relevant shipyards and nearly all fleet operators in the world, each offering a different business model of asset management, i.e. charter investment.

Whether we are talking about an investment into a 200k sailboat, a 600k catamaran or a 4M luxury yacht, at ICE investors can find the asset and the proper management to ensure a safe and productive investment.

The “Investors Lounge” at ICE is the designated area for investors. People and companies considering this investment can find consulting as well as have arranged meetings with fleet operators and shipyards.



How yacht charter is becoming more interesting for investors

Out of 100 million tourists that visit the Mediterranean every year, less than 1% are sailing on charter boats. The yacht charter industry has been growing for 50 years and still does not meet demand.

The value of the charter yacht, though depreciating, is held high by the unyielding demand. The steady returns and high re-selling value after 5-7 years generate **yields up to 8%**!

It is time to add charter investment to your portfolio.



Register for the Investors lounge now

Receive:

- Portfolio of 50+ investment strategies
- Personal meetings with fleet managers
- Review of past booking statistics
- Review of all available yacht models
- Personal advisors on the spot

Contact us to reserve your place at ICE'19 Vienna. ICE is accessible by invitation only.

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Your personal ICE advisor will present a range of investment plans by international fleet operators as well as various yachts in various countries, available in 2020.

At your request, personal meetings will be organized with the charter operators and/or yacht suppliers.