



# ICE

## VIENNA '19

- PRICE LIST -

# FLEET OPERATORS

NAME	DESCRIPTION	*EX. VAT PRICE
FLEET OPERATOR DOUBLE UNIT	Use of 16sqm booth (4mx4m) with optional storage area. Walls, carpet, lights, electricity, name board with your brand name and registration of a company in the official app are included.  *furniture, extras and participation fee per person not included	<u>2,590.00 EUR</u> 19.425,00 HRK
FLEET OPERATOR DOUBLE UNIT GRAPHIC PACKAGE	Digital print on DISPA boards attached to the walls of your booth 34 sqm and sides of the info desk. Price includes printing, delivery and setup. Designed graphic materials are required and have to be provided not later than August 15th 2019.	<u>590.00 EUR</u> 4.425,00 HRK
FLEET OPERATOR PREMIUM UNIT - OPEN SPACE	Use of 35sqm booth (10mx3m) with closed storage area. Walls, carpet, lights, electricity, name board with your brand name and registration of a company in the official app are included.  *furniture, extras and participation fee per person not included	<u>4,990.00 EUR</u> 37.425,00 HRK
FLEET OPERATOR PREMIUM GRAPHIC PACKAGE - OPEN SPACE	Digital print on DISPA boards attached to the walls of your booth 25sqm and sides of the info desk. Price includes printing, delivery and setup. Designed graphic materials are required and have to be provided not later than August 15th 2019.	<u>1,290.00 EUR</u> 9.675,00 HRK
FLEET OPERATOR PREMIUM UNIT - CONFERENCE AREA	"Use of 35sqm booth (10mx3m) with closed storage area. Walls, carpet, lights, electricity, name board with your brand name and registration of a company in the official app are included.  *furniture, extras and participation fee per person not included"	<u>4,990.00 EUR</u> 37.425,00 HRK
FLEET OPERATOR PREMIUM GRAPHIC PACKAGE - CONFERENCE AREA	Digital print on DISPA boards attached to the walls of your booth 52.5 sqm and sides of the info desk. Price includes printing, delivery and setup. Designed graphic materials are required and have to be provided not later than August 15th 2019.	<u>1,590.00 EUR</u> 11.925,00 HRK
FLEET OPERATOR PERIPHERAL UNIT	"Use of 8sqm booth (4mx2m) with a half closed storage area. Walls, carpet, lights, electricity, name board with your brand name and registration of a company in the official app are included.  *furniture, extras and participation fee per person not included"	<u>1,290.00 EUR</u> 9.675,00 HRK
FLEET OPERATOR CENTRAL SINGLE UNIT	"Use of 8sqm booth (4mx2m) with a half closed storage area. Walls, carpet, lights, electricity, name board with your brand name and registration of a company in the official app are included.  *furniture, extras and participation fee per person not included"	<u>1,590.00 EUR</u> 11.925,00 HRK
FLEET OPERATOR SINGLE UNIT GRAPHIC PACKAGE	Digital print on DISPA boards attached to the walls of your booth and sides of the info desk, 17 sqm. Price includes printing, delivery and setup. Designed graphic materials are required and have to be provided not later than August 15th 2019.	<u>490.00 EUR</u> 3.675,00 HRK

NAME	DESCRIPTION	*EX. VAT PRICE
BUSINESS VISITOR PASS	Valid for 2 expo days 8th and 9th of November (09:00- 19:00) - registration in the official app (maximum of 5 company representatives)  *Participation fee not included"	<u>500.00 EUR</u> 3.750,00 HRK

SURCHARGE	As of ICE'18 the "Promo Week" option for charter exhibitors is no longer available, thus making the decreased surcharge of 250 € obligatory for all. This surcharge will still be used in the same way; to subsidize the cost of the accommodation for registered agents visiting the Expo.	<u>250.00 EUR</u> 1.875,00 HRK
-----------	---	-----------------------------------

## SUPPLIERS

SUPPLIER SINGLE UNIT	Use of 12sqm booth (4mx3m) equipped with walls, carpet, lights, electricity, name board with your brand name and registration of your company in the official expo application. *furniture, extras and participation fee per person not included	<u>2,490.00 EUR</u> 18.675,00 HRK
-------------------------	--	--------------------------------------

SUPPLIER SINGLE UNIT GRAPHIC PACKAGE	Digital print on DISPA boards attached on the walls of your booth 17,5 sqm and sides of the info desk. Price includes printing, delivery and setup. Designed graphic materials are required and have to be provided not later than August 15th 2019.	<u>590.00 EUR</u> 4.425,00 HRK
--	--	-----------------------------------

SUPPLIER PREMIUM UNIT	Use of 44sqm booth (11m x 4m) equipped with walls, carpet, lights, electricity, name board with your brand name and registration of your company in the official expo application. *furniture, extras and participation fee per person not included	<u>9,990.00 EUR</u> 74.925,00 HRK
--------------------------	---	--------------------------------------

SUPPLIER PREMIUM UNIT GRAPHIC PACKAGE	Digital print on DISPA boards attached to the walls of your booth and sides of the info desk. Price includes printing, delivery and setup. Designed graphic materials are required and have to be provided not later than August 15th 2019.	<u>1,490.00 EUR</u> 11.175,00 HRK
---	--	--------------------------------------

BUSINESS VISITOR PASS	Valid for 2 expo days 8th and 9th of November (09:00- 19:00) - registration in the official app (maximum of 5 company representatives)  *Participation fee not included	<u>500.00 EUR</u> 3.750,00 HRK
--------------------------	---	-----------------------------------

## BROKER PACKAGE

BROKER PACKAGE	Valid for maximum 2 representatives and 2 expo days - 8th & 9th of November (09:00- 19:00) includes listing in the official expo app, matchmaking software account, accommodation voucher for one double room 29,00 € / night for max. 3 nights starting from 7th of November. *Participation fee not included.	<u>60.00 EUR</u> 450,00 HRK
----------------	---	--------------------------------

# ICE CORNERS

NAME	DESCRIPTION	*EX. VAT PRICE
BALEARIC CORNER EXHIBITOR PACKAGE	2 x exhibitor passes (including participation fee), 2 x WiFi keys for 2 days, 1 x double/twin room for 4 nights in Roomz Hotel, 2 x ICE official party tickets, 2 x accounts for matchmaking software for 4 days, 1 x furniture set (table with 3 chairs, info desk and bar stool)	990.00 EUR <hr/> 7.425,00 HRK
CARIBBEAN CORNER EXHIBITOR PACKAGE	2 x exhibitor passes (including participation fee), 2 x WiFi keys for 2 days, 1 x double/twin room for 4 nights in Roomz Hotel, 2 x ICE official party tickets, 2 x accounts for matchmaking software for 4 days, 1 x furniture set (table with 3 chairs, info desk and bar stool)	950.00 EUR <hr/> 7.125,00 HRK
DUTCH CORNER EXHIBITOR PACKAGE	2 x exhibitor passes (including participation fee), 2 x WiFi keys for 2 days, 1 x double/twin room for 4 nights in Roomz Hotel, 2 x ICE official party tickets, 2 x accounts for matchmaking software for 4 days, 1 x furniture set (table with 3 chairs, info desk and bar stool)	990.00 EUR <hr/> 7.425,00 HRK

## BOOTH EXTRAS

BAR TABLE - BLACK	45x45	35.00 EUR <hr/> 262,50 HRK
BAR TABLE - WHITE	45x45	35.00 EUR <hr/> 262,50 HRK
CHAIR - BLACK	Regular black chair	15.00 EUR <hr/> 112,50 HRK
CHAIR - WHITE	Regular white chair	15.00 EUR <hr/> 112,50 HRK
BASIC FURNITURE PACKAGE	Regular table with 4 chairs, info desk, bar stool	155.00 EUR <hr/> 1.162,50 HRK
BROCHURE HOLDER - FREESTANDING		30.00 EUR <hr/> 225,00 HRK
INFO DESK	70x50x105	45.00 EUR <hr/> 337,50 HRK
LOCKER	100x50x80	50.00 EUR <hr/> 375,00 HRK

NAME	DESCRIPTION	*EX. VAT PRICE
LOUNGE FURNITURE SET - BLACK	Two sofas and one coffee table	<u>379.00 EUR</u> 2.842,50 HRK
LOUNGE FURNITURE SET - WHITE	Two sofas and one coffee table	<u>379.00 EUR</u> 2.842,50 HRK
POWER EXTENSION CORD	1.5m - 3m with min. 3 outlets *One power extension cord included in booth price.	<u>10.00 EUR</u> 75,00 HRK
DECORATIVE PLANT	Ficus 150cm-200cm	<u>19.00 EUR</u> 142,50 HRK
PREMIUM FURNITURE SET - BLACK	Set includes armchair, two-seat sofa, three-seat sofa and coffee table, info desk and bar stool with black seat	<u>429.00 EUR</u> 3.217,50 HRK
PREMIUM FURNITURE SET - WHITE	Set includes armchair, two-seat sofa, three-seat sofa and coffee table, info desk and bar stool with white seat	<u>429.00 EUR</u> 3.217,50 HRK
BAR STOOL - WHITE	30x30	<u>18.00 EUR</u> 135,00 HRK
BAR STOOL - BLACK	30x30	<u>18.00 EUR</u> 135,00 HRK
42' TV	USB port, HDMI and TV wall mount included	<u>240.00 EUR</u> 1.800,00 HRK
55' TV	USB port, HDMI and TV wall mount included	<u>350.00 EUR</u> 2.625,00 HRK
TV STAND	Black metal stand for max 55 inch monitor	<u>49.00 EUR</u> 367,50 HRK
L SHAPE INFO DESK	150x150x105; including graphics	<u>220.00 EUR</u> 1.650,00 HRK
REGULAR TABLE	White table top 70x70	<u>40.00 EUR</u> 300,00 HRK

# REPRESENTATIVE EXTRAS

NAME	DESCRIPTION	*EX. VAT PRICE
B2B MATCHMAKING SOFTWARE ACCOUNT	Registration in the business matchmaking online software for arranging meetings. Valid for 4 days from 7th of November. Account for at least one representative is required	12.00 EUR <hr/> 90,00 HRK
ICE ROCKS PARTY PASS	Saturday, 9th of November 2019	66.00 EUR <hr/> 495,00 HRK <small>*early booking price - 50% off until 1.9.</small>
WIFI SERVICE	WiFi key for one device, for 2 days.	8.00 EUR <hr/> 60,00 HRK
ICE CONFERENCE PASS	B2B Pass for educational seminars, sailing area presentations and professional business conference. Valid for 7th of November starting from 14:00. *Included participation for one representative	99.00 EUR <hr/> 742,50 HRK <small>*early booking price - 20% off until 1.9.</small>
PARTICIPATION FEE	Includes open bar with snacks, hot beverages and water during the expo working hours	18.00 EUR <hr/> 135,00 HRK

## ICEBREAKER

FULL PAGE ADVERTISING	B2B Magazine distributed to 15 major international boat shows in yachtcharter industry	1.250,00 EUR <hr/> 9.375,00 HRK
HALF PAGE ADVERTISING	B2B Magazine distributed to 15 major international boat shows in yachtcharter industry	800,00 EUR <hr/> 6.000,00 HRK